



# Schedule

**General Services Administration  
Federal Supply Services**

**Authorized Federal Supply Schedule Price List**

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu-driven database system. The INTERNET address of GSA Advantage! is: [GSAAdvantage.gov](http://GSAAdvantage.gov).

**EDMONDS ENTERPRISE SERVICES, INC.**



2760 Eisenhower Avenue  
Suite 202  
Alexandria, VA 22314  
**703-778-7070**

[www.edmondsES.com](http://www.edmondsES.com)

POC: Daniel Center

[dcenter@edmondsES.com](mailto:dcenter@edmondsES.com)

703-778-7065 (Voice)

703-778-7060 (Fax)

**Schedule:**

**Federal Supply Group: MAS**  
Multiple Award Schedule (MAS)

**Contract Number: GS-10F-0275V**

Contract Period: July 29, 2009 through July 28, 2024

Business Size: Small, Veteran Owned, Service Disabled Business  
Federal ID: 20-1543739

TABLE OF CONTENTS

COMPANY OVERVIEW.....3

GSA CONTRACT INFORMATION.....4

GSA PRICE LIST AND LABOR CATGORY DESCRIPTIONS..... 6

EXPERIENCE AND EDUCATION SUBSTITUTION CHART.....10

SERVICE CONTRACT ACT STATEMENT.....10

## COMPANY OVERVIEW



Drawing on over 45 years of leadership and management experiences at the highest levels of government and industry, Lieutenant General Albert J. Edmonds, USAF Retired, founded Edmonds Enterprise Services, Inc., (EES), in September 2004 to offer government customers solutions to complex technical problems.

Based on decades of experience as a government customer and industry leader, Mr. Edmonds believes the most critical tenets of a successful business are strong government and industry partnerships, honesty and integrity in business dealings and an overall unwavering commitment in exceeding customer expectations. These experiences have been leveraged to create EES. It is paramount to understand the client's needs and requirements. With that knowledge, EES will deliver based upon best commercial practices and products while integrating true thought leadership. The EES differentiator is our people, processes, and innovation. EES has seasoned professionals that provide leading edge support to our clients. EES' people are results driven and success oriented. EES want to be your first and only choice.

EES offers subject matter expertise in information technology, government procurement, management of government contracts, and strategic planning for the Federal government sector.

GSA CONTRACT INFORMATION



**Multiple Award Schedule (MAS)**  
**Contract Number: GS-10F-0275V**

**Industrial Group: MAS**

Business Size: Small, Veteran Owned, Service-Disabled Business  
Contract Period: July 29, 2009 through July 28, 2024

Contact Information: Daniel Center,  
Email: [dcenter@edmondsES.com](mailto:dcenter@edmondsES.com)  
Telephone: (703) 778-7065  
Web Site: [www.edmondsES.com](http://www.edmondsES.com)  
Fax: (703) 778-7060

Customer Information

- 1(a) Special Item Numbers Awarded: 541611 and OLM
- 1(b). N/A
- 1(c) See pages 5 to 9
- 2. Maximum Order: \$1,000,000
- 3. Minimum Order: \$100
- 4. Geographical Coverage: Domestic and Overseas, FOB Destination.
- 5. Points of Production: Same as Contractor
- 6. Discounts: Discounts already in GSA prices
- 7. Quantity Discounts: None
- 8. Prompt Payment Terms: Net 30 days. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.
- 9. Foreign Items: none
- 10(a). Time of Delivery: Specified on the Task Order

10(b). Expedited: Items available for expedited delivery are noted in this price list with an asterisk (\*).

10(c) & 10(d). Overnight, 2-day, and Urgent Delivery: Contact Contractor

11. FOB Destination

12(a). Ordering address and procedure: Contact Daniel Center, c/o Edmonds Enterprise Services, Inc., 2760 Eisenhower Ave., Suite 202, Alexandria, VA 22314.

[dcenter@edmondsES.com](mailto:dcenter@edmondsES.com).

12(b). Ordering Procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3.

13. Payment address: same as 13(a).

14. Warranty provision: N/A

15. Export packing charges (if applicable): N/A

16. Terms and conditions of rental, maintenance, and repair (if applicable): N/A

17. Terms and conditions of installation (if applicable): N/A

18a. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable): N/A

18b. Terms and conditions for any other services (if applicable): N/A

19. List of service and distribution points (if applicable): N/A

20. List of participating dealers (if applicable): N/A

21. Preventive maintenance (if applicable): N/A

22(a). Special attributes such as environmental attributes: None

22(b). Section 508 compliance information: N/A

23. Unique Entity ID: FCUFMD6FSM39

24. SAM.gov Database: Registered

1(c). GSA PRICE LIST AND LABOR CATEGORY DESCRIPTIONS

SIN: 541611	Hourly Prices				
	Year 11	Year 12	Year 13	Year 14	Year 15
	7/29/2019	7/29/2020	7/29/2021	7/29/2022	7/29/2023
	to	to	to	to	to
Labor Categories	7/28/2020	7/28/2021	7/28/2022	7/28/2023	7/28/2024
Program Manager III	\$150.60	\$153.31	\$156.07	\$158.88	\$161.74
Consultant III	\$163.99	\$166.95	\$169.95	\$173.01	\$176.13
Analyst I	\$85.93	\$87.48	\$89.05	\$90.66	\$92.29
Analyst II	\$110.00	\$111.98	\$113.99	\$116.04	\$118.13
Analyst III	\$137.49	\$139.97	\$142.49	\$145.05	\$147.66
Senior Analyst	\$144.80	\$147.40	\$150.06	\$152.76	\$155.51
Program Control Analyst I	\$92.81	\$94.49	\$96.19	\$97.92	\$99.68
Program Control Analyst II	\$118.59	\$120.73	\$122.90	\$125.11	\$127.36
Functional Specialist	\$121.52	\$123.71	\$125.94	\$128.21	\$130.51
Consultant I	\$115.14	\$117.22	\$119.33	\$121.47	\$123.66

**Analyst I**

Works independently or under general direction on complex problems involving all phases of task analysis to provide resolutions. General experience required includes increasing responsibilities in assignments of an administrative or technical nature. Strong written and oral communications skills are desired. Evaluates and analyzes policies, procedures, applications and other documents. Creates reports and draft correspondence. Coordinates with the Task Manager to ensure problem solution and user satisfaction.

Must have 1 year of relevant experience

Education: BA/BS

**Analyst II**

Works independently on complex problems involving all phases of task/project analysis to provide resolutions. General experience required includes increasing responsibilities in assignments of an administrative or technical nature. Demonstrated exceptional written and oral communications skills. Evaluates and analyzes policies, procedures, applications and other documents. Creates reports and draft correspondence. Coordinates with the Task/Project Manager to ensure problem solution and user satisfaction. Makes recommendations, if needed, for process improvements.

Must have 3 years of relevant experience.

Education: BA/BS

### **Analyst III**

Works independently on complex problems involving all phases of project analysis to provide resolutions. General experience required includes increasing responsibilities in assignments of an administrative or technical nature. Demonstrated exceptional written and oral communications skills. Reviews and evaluates documents for compliance. Researches and analyzes policies, procedures and methods. Coordinates with the Project Manager to ensure problem solution and user satisfaction. Makes recommendations, if needed, for approval of processes, policy or standards revisions. Prepares milestone status reports and deliveries/presentations to colleagues, subordinates, and end user representatives. Provides technical and administrative direction for lower level analyst personnel, including the review of work products for correctness, adherence to user standards, and for progress in accordance with schedules.

Must have 5 years of relevant experience.

Education: BA/BS

### **Analyst, Senior**

Works independently on complex problems involving all phases of project/program analysis to provide resolutions. General experience required includes increasing responsibilities in assignments of an administrative or technical nature. Demonstrated exceptional written and oral communications skills, including giving formal presentations to different audiences. Reviews and evaluates documents for compliance. Researches and analyzes policies, procedures and methods. Coordinates with the Program/Project Manager to ensure problem solution and user satisfaction. Makes recommendations, if needed, for approval of processes, policy or standards revisions. Prepares milestone status reports and deliveries/presentations to colleagues, subordinates, and end user representatives. Creates trend analyses. Provides technical and administrative direction for lower level analyst personnel, including the review of work products for correctness, adherence to user standards, and for progress in accordance with schedules.

Must have 6 years of relevant experience.

Education: BA/BS

### **Consultant I**

Works independently or under general direction on a variety of tasks that require both practical experience and theoretical, state-of-the-art, technical knowledge in specialty area. Possesses demonstrated exceptional written and oral communications skills. Provides consulting services in a technical area of competence, including, consulting services, facilitation services, program integration and project management services. Plans, implements, and performs technical tasks working under the supervision of subject matter experts or other senior staff. Effectively applies problem solving methodologies

and interfaces with client personnel. Assists in data collection and analysis of technical projects, provides research, compliance analysis, writing, and logistical support, prepares technical reports, and presents findings.

Must have 4 years of relevant experience

Education: BA/BS

### **Consultant III**

Works with a high degree of independence. Acts as subject matter experts in related fields of study. Provides consultative support on specific projects to program/project teams to enhance the use and access of IT services. Consultative services are related to information technology-based systems primarily in the areas of application software, hardware multimedia, database resources, network support, enterprise architecture and cyber security. Consultative services include user consultation, site administration, software development, needs analysis, data administration and support, training, site system maintenance, site operations, multimedia development. Common working titles include: Associate Advisor, Strategic Advisor, Consultant, System Administrator, Business Processing Engineer, IT Architect, Quality Assurance Inspector or Specialist.

Must have 7 years of relevant experience

Education: MA

### **Functional Specialist**

Proven ability to work independently on complex problems involving all phases of project delivery. Possesses demonstrated knowledge in designated field or discipline. Possesses significant experience providing solutions to an organization's challenges through the application of knowledge gained through similar prior engagements. Participates in the development of solutions by leveraging knowledge of the designated field or discipline. Contributes to the implementation of strategy and helps assess the impact of industry trends, policy, and/or standard methodologies. Directs the activities of Specialists or other staff as necessary on activities related to the specified field or discipline.

Must have 6 years of relevant experience

Education: BA/BS

### **Program Control Analyst I**

Works independently or under general direction on problems involving all phases of project analysis. General experience required includes progressively more responsible experience in general accounting, acquisition, information systems or management activities. Maintains or directs activities related to financial and administrative functions, such as project documentation, financial reporting and resource and information system planning. May research, report on, and recommend solutions to office administrative issues. Provides expert functional advice on complex systems to management and



project teams. Develops and recommends policies and procedures, and assures compliance.

Must have 2 years of relevant experience

Education: BA/BS

### **Program Control Analyst II**

Works independently on complex problems involving all phases of project analysis. General experience required includes progressively more responsible experience in general accounting, acquisition, information systems or management activities. Maintains or directs activities related to financial and administrative functions, such as project documentation, financial reporting and resource and information system planning. Provides expert functional advice on complex systems to management and project teams. Develops and recommends policies and procedures, and assures compliance. Drafts reports and correspondence. Consults with management and customers to define and evaluate solutions and functional requirements for complex problems. Provides technical and administrative direction for lower level personnel.

Must have 4 years of relevant experience

Education: BA/BS

### **Program Manager III**

Under indirect supervision, responsible for the overall management of the operation, establishment, execution, and evaluation of small to mid-sized complex programs. Manages personnel, budget, deliverables, administrative, resources, performance timelines, subcontractors or vendors, risk management, quality control, performance standards, and contract execution. Serves as the main point of contact and liaison between the company and client, as well as between the program team and client.

Must have 4 years of relevant experience

Education: MA

### Experience & Education Substitution

HS Diploma + 4 years additional experience	Bachelor's Degree
Bachelor's Degree + 6 years of additional experience	Master's Degree

### SERVICE CONTRACT ACT STATEMENT

The Service Contract Act (SCA) is applicable to this contract as it applies to the entire Schedule and all services provided. While no specific labor categories have been identified as being subject to SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CFR 541.300), this contract still maintains the provisions and protections for SCA eligible labor categories. If and / or when the Contractor adds SCA labor categories / employees to the contract through the modification process, the Contractor must inform the Contracting Officer and establish a SCA matrix identifying the GSA labor category titles, the occupational code, SCA labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.